



## School-Based Enterprise SAE



A **SCHOOL-BASED ENTERPRISE SAE** is an Entrepreneurship SAE with a twist. The difference is that the operation is based at the school and involves a group of students working cooperatively.

School-Based Enterprise SAEs are student-led business enterprises that provide goods or services. They are operated from the school campus utilizing facilities, equipment and other resources provided by the agricultural education program or the school in general. For a School-Based Enterprise, the student will be working with one or more of their peers on the operation of the enterprise. The business itself may be “owned” by the school or FFA chapter, meaning that the organization holds the risk of the business that is managed by students. Alternatively, the business may be structured as a partnership or cooperative between students. Partnership or cooperative agreements will be used to define how the responsibilities and profits are distributed.

**NOTE:** *If an enterprise operated from the school setting is managed by an individual student, then it is considered an individual SAE and is treated as either an Ownership/ Entrepreneurship SAE or a Placement/ Internship SAE that happens to occur on the school grounds.*

### **School-Based Enterprise SAE Quality Indicators:**

The student:

- Creates and updates a **Supervised Agricultural Experience (SAE) Business Plan** annually
- Operates the business under the overview of a board of directors to which the student management team provides reports throughout the business operation cycle
- Structures the business to provide for varying levels of student responsibility to allow for skill development and student advancement
- Operates the business in a realistic workplace environment providing real world workplace expectations for the students involved